



Electric Mobility Vehicles

# PITCH DECK

*Compact and easy to carry micro-mobility solution.*



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## **PROBLEM STATEMENT**

Develop collapsible/ portable last-mile electric mobility solutions that are viable on Indian roads. Showcase micro-mobility solution using design software and engineering methodology, ensuring it is a safe, stable, and cost-effective solution.

## **OUR SOLUTION**

We team Azura have developed a product that can achieve this above mentioned by making a electric scooter that is small, collapsible and fold-able.



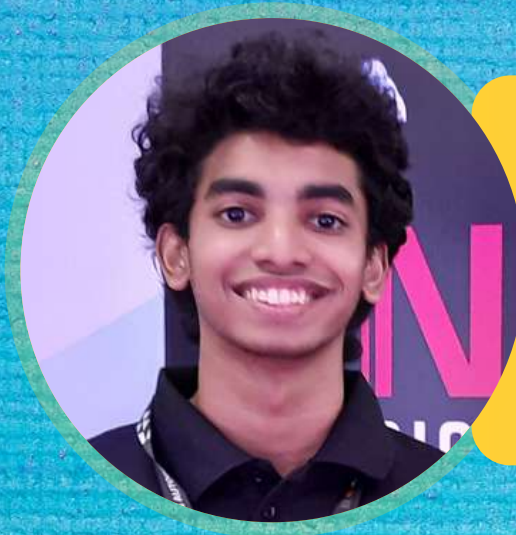
# OUR TEAM



**Ashish P.**



**Anish C.**



**Abhinav R.**



**Pranjali P.**



## SOFTWARE

We have designed and developed the product using Autodesk Fusion 360 where we have executed Surface, Mesh and Form modelling.

## MANUFACTURING

We will be using CNC and FDM Manufacturing process to fabricate various parts of our product.

## MATERIALS

We are using certain Manufacturing Grade Aluminum, Steel, Composites, Silicone, Rubber, Carbon Metal Oxide coating, etc.

## AUTOMATION

Integrated Software and Sensors for detecting, speed, range and battery optimization.



# PRODUCT DETAILS

Max Load: 95 Kg

Top speed: 30 Km/h

Range/charge: 80 Km

Frame Weight: 18 Kg





510 mm

1170 mm

1050 mm



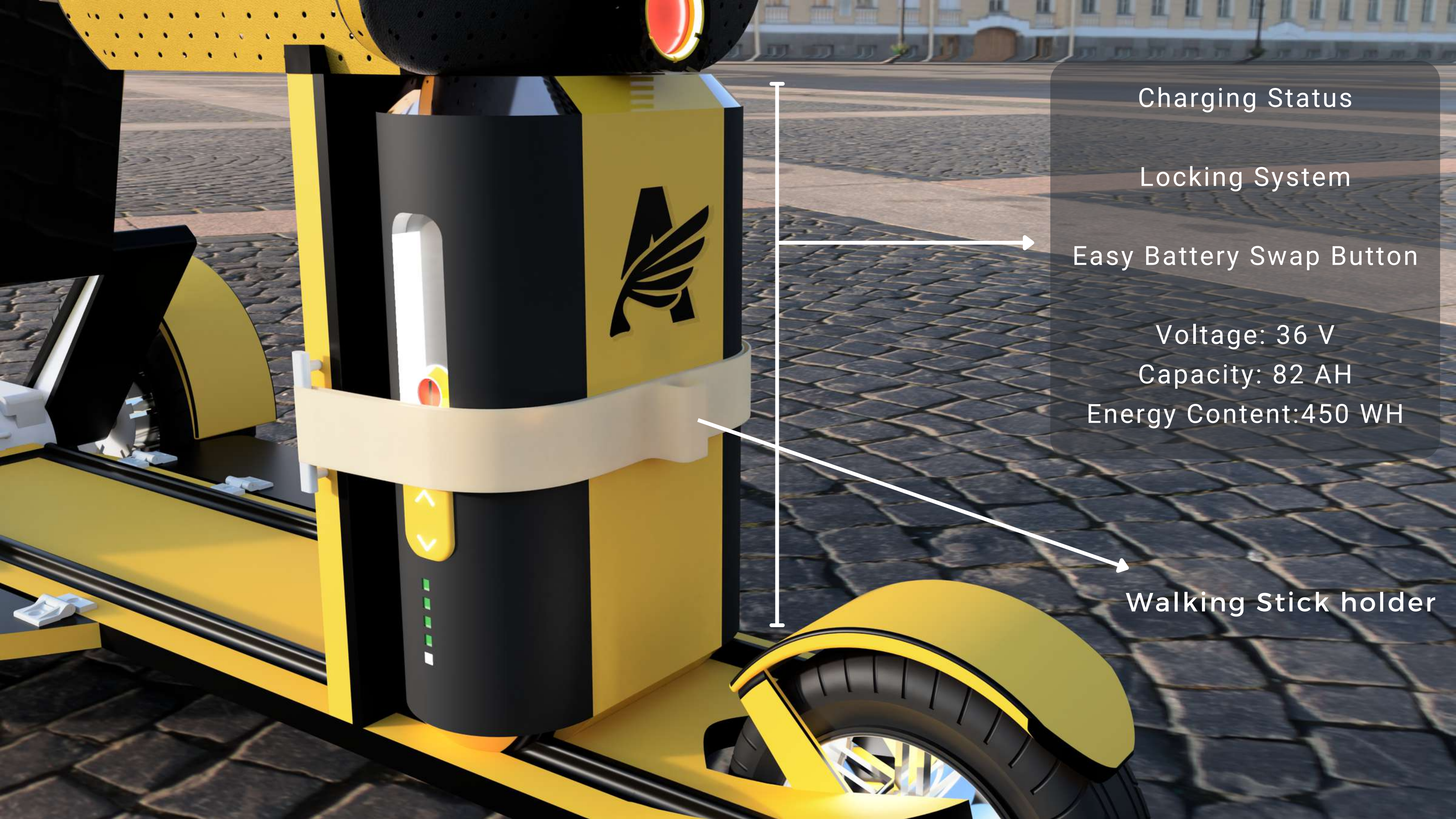


Performance & Compact

WheelHub Engine

Electric Brakes

Tubeless Tires



Charging Status

Locking System

Easy Battery Swap Button

Voltage: 36 V

Capacity: 82 AH

Energy Content: 450 WH

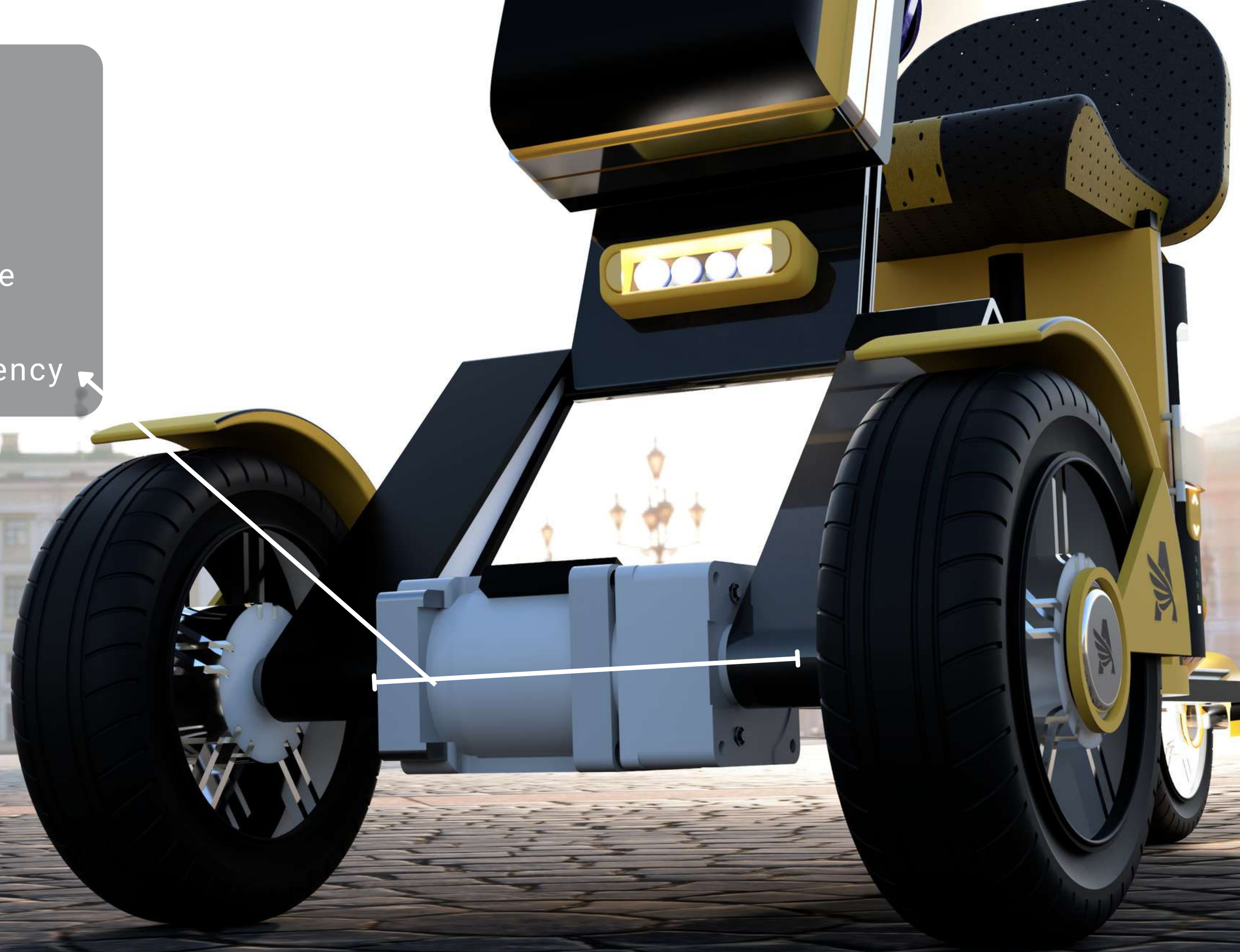
Walking Stick holder

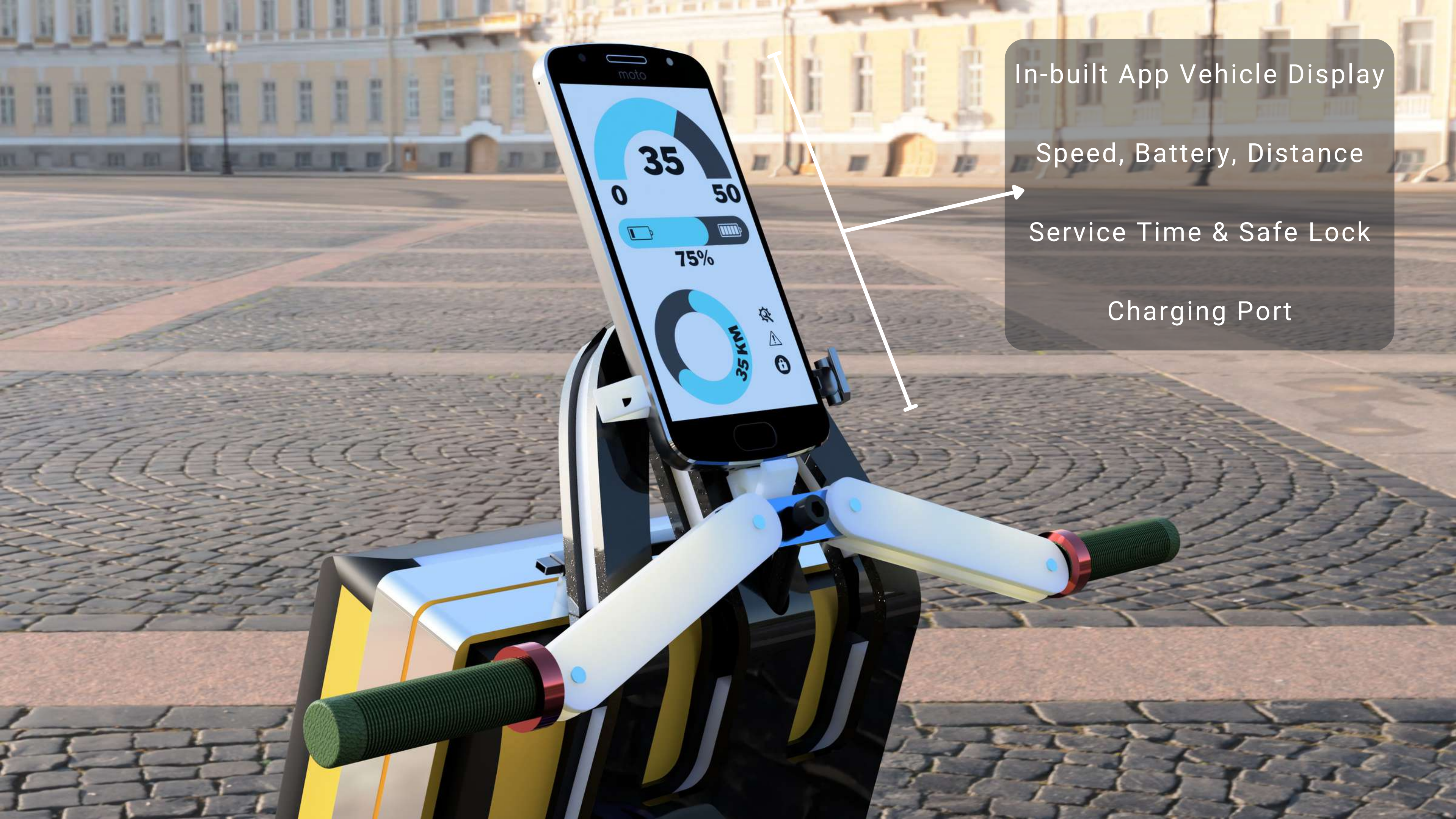
BLDC Motor

Torque: 30 Nm

Wheel Hub Engine

700 rpm, 83% Efficiency





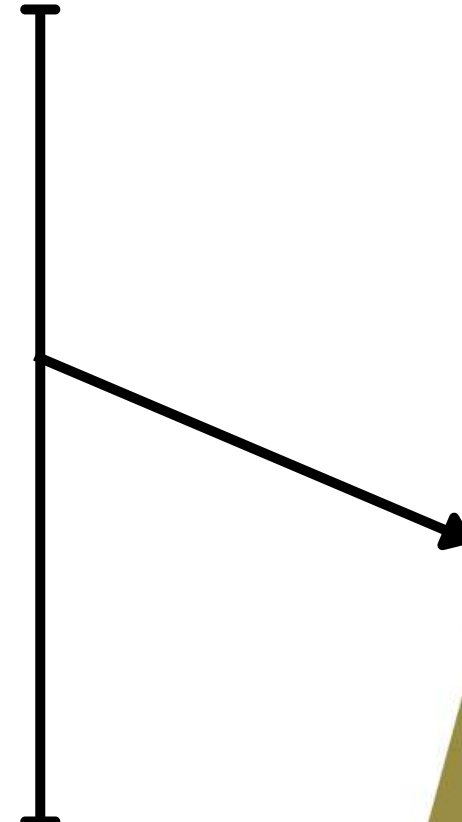
In-built App Vehicle Display  
Speed, Battery, Distance  
Service Time & Safe Lock  
Charging Port

Suitcase for storage

Weight: 2 Kg

Docking, Aluminum Frame

Water Resistant Fabric

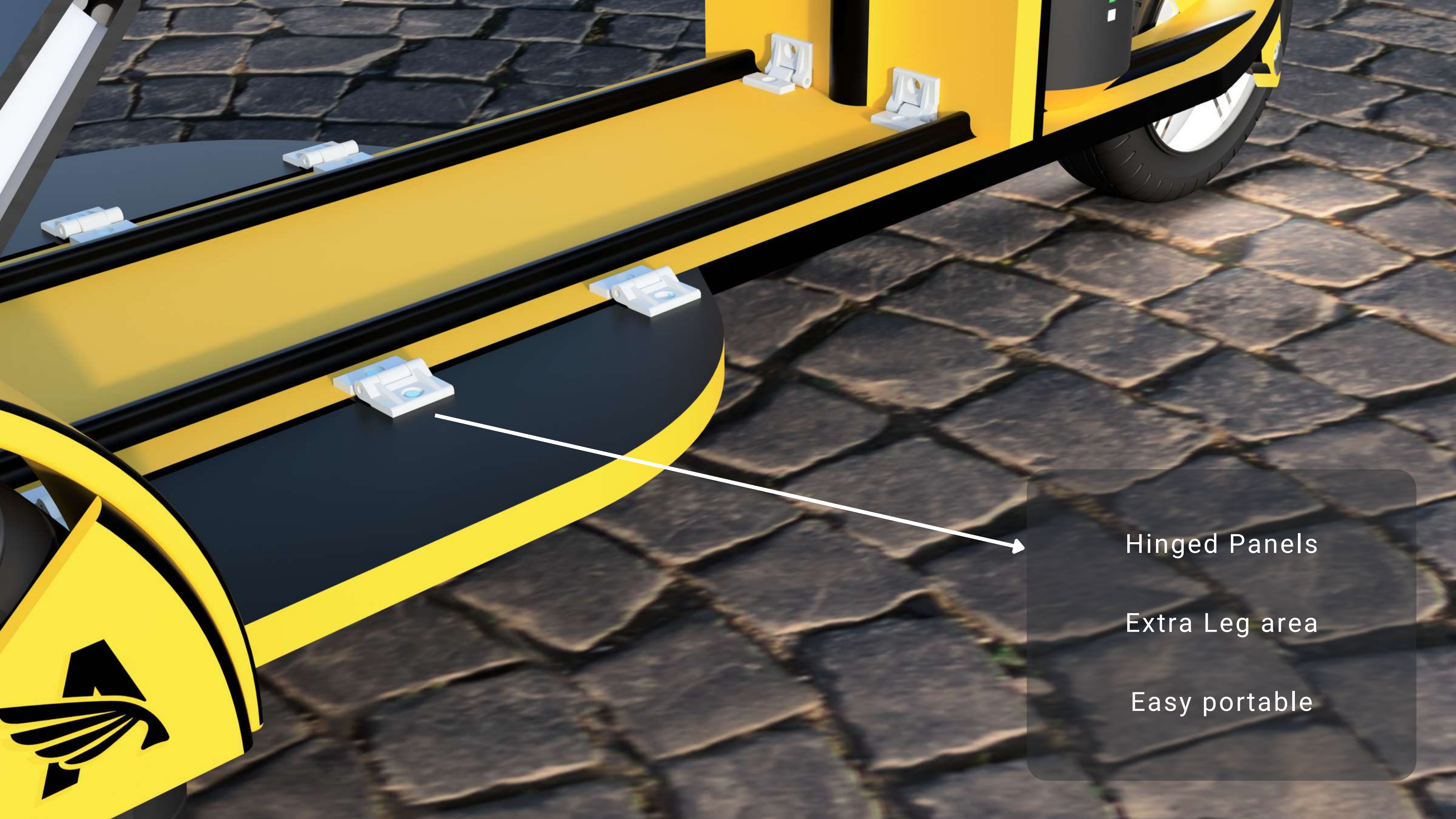


A close-up view of an outdoor gym machine. The machine has a black frame with yellow and blue accents. A blue resistance band is attached to a hook on the machine. The background shows a cobblestone plaza and a yellow building. A semi-transparent grey box on the right contains text and an arrow pointing to the hook.

Easy Replaceable Hooks

Hooking Capacity: 7+7 Kg

→  
Leg Clearance



Hinged Panels

Extra Leg area

Easy portable



Portable

Lightweight

Easy Handling

Durable





Electric Mobility Vehicles

INR 100,000  
PROTOTYPING COST

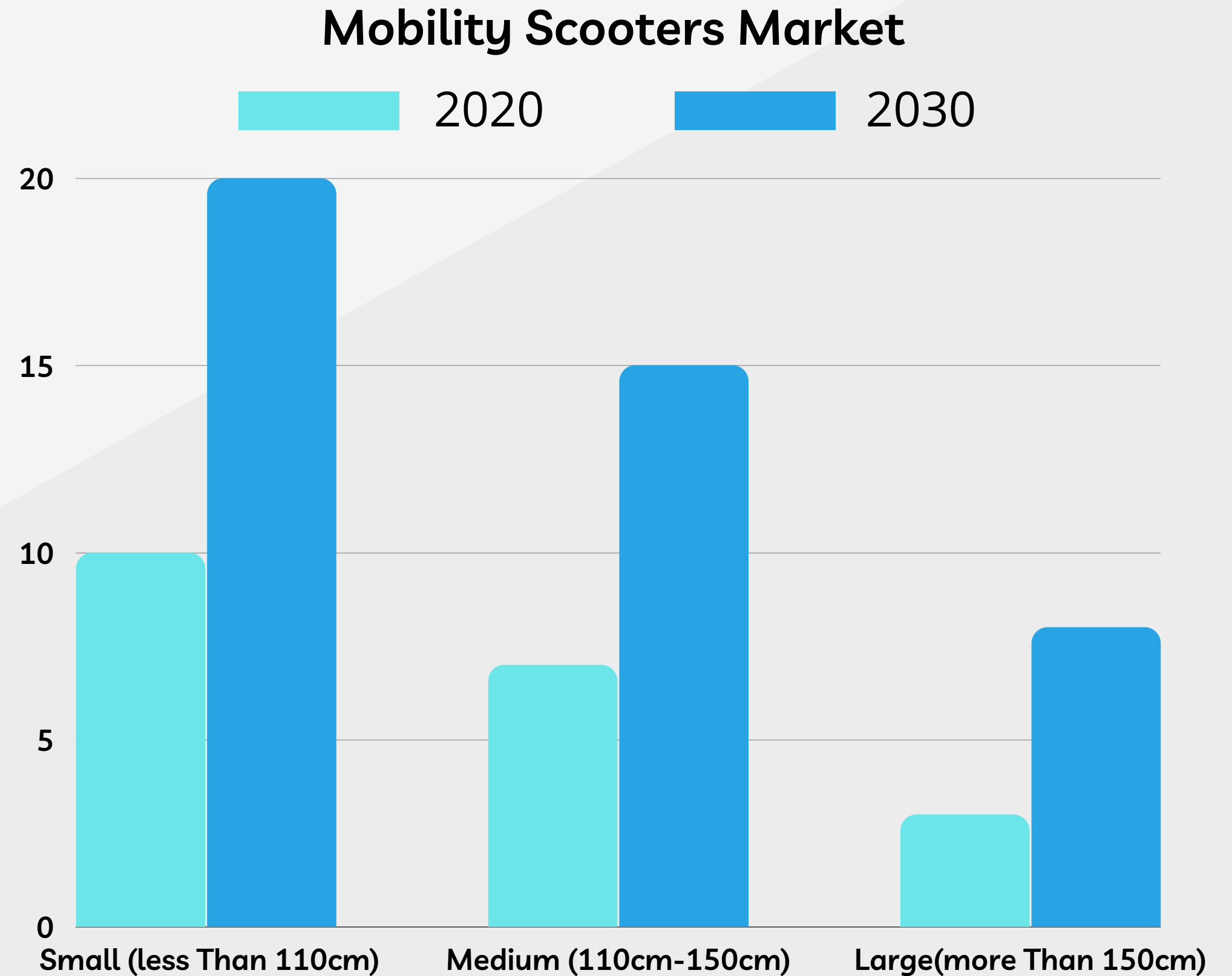
INR 200,000  
MANUFACTURING COST  
300 UNITS PRODUCED PER MONTH

INR 500,000  
SELLING PRICE



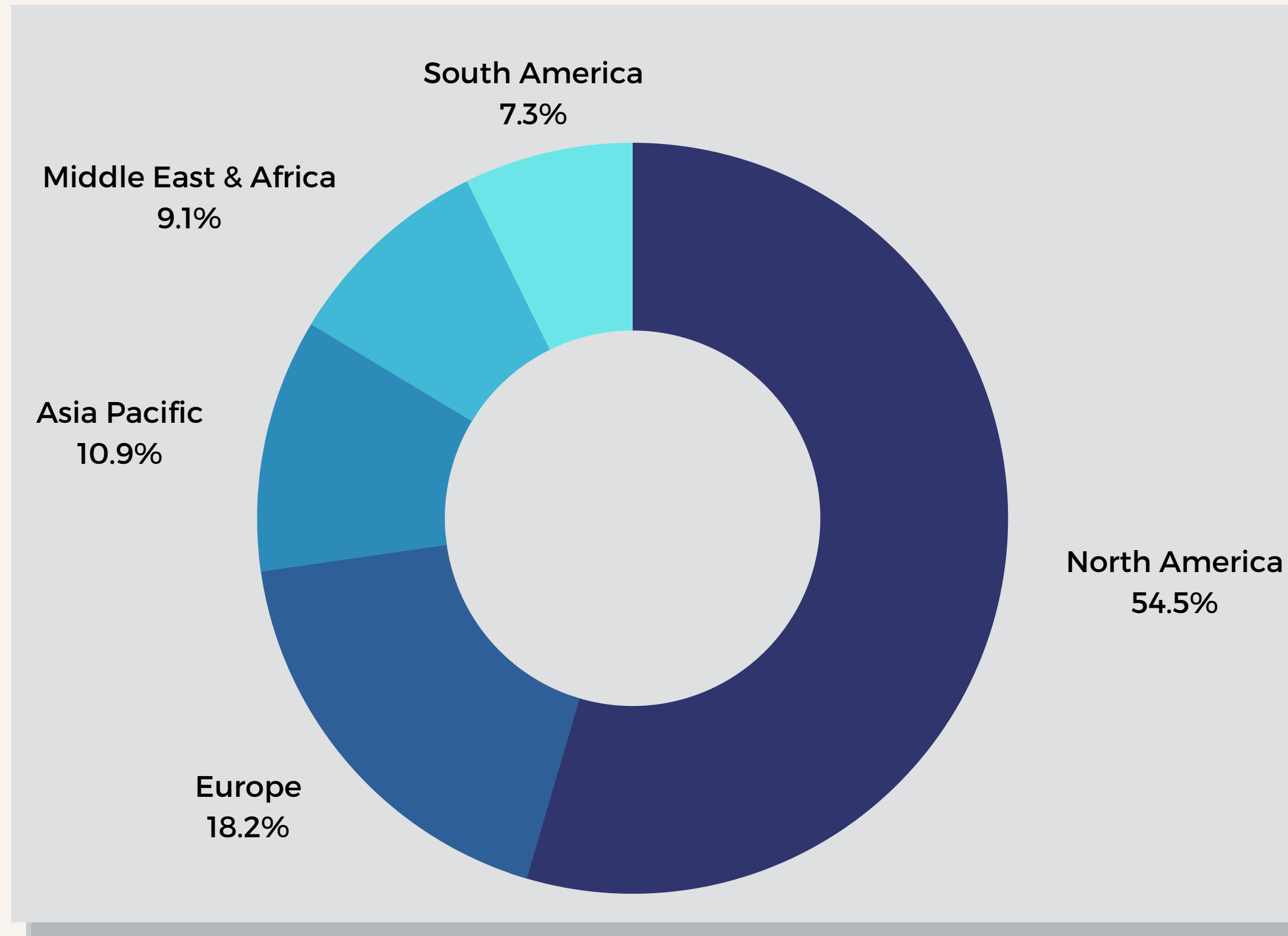
# MARKET ANALYSIS

The global mobility scooters market was valued at **\$1.72 billion** in 2020, and is projected to reach **\$3.20 billion** by 2030, registering a CAGR of **6.5%** from 2021 to 2030.



Large (More than 150cm) is projected as the most lucrative segments

# Market Size



# COMPETITION LANDSCAPE

Key players operating in the global mobility scooter market include:

- Afikim Electric Vehicles
- Amigo Mobility International Inc.
- Drive Medical Design and Manufacturing EV Rider LLC.
- Excel Mobility
- Golden Technologies Inc.
- Hoveround Corp.



# Future Roadmap

## DESIGN

Create Industrial ready design

### STEP 1

### STEP 2

## ANALYZE

Make analysis, testing and iteration

### STEP 3

## USER FEEDBACK

Take necessary user feedback and make decisions

### STEP 4

## TARGET COST

Create Target Market and Cost

### STEP 5

## MVP

Create Minimum Viable Prototype

*Compact and easy to carry micro-mobility solution.*



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